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Webinar for Applicants

Light Duty Electric Vehicle

Infrastructure Program

<https://www.californiavwtrust.org/ev-infrastructure/>

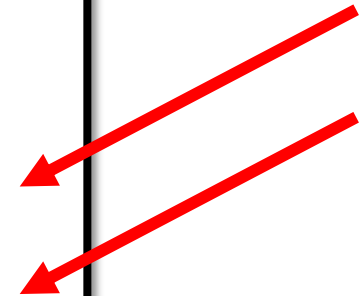
Administered Statewide by the Bay Area Air Quality Management District

About this webinar

www.californiavwtrust.org/ev-infrastructure

Resources

1. Video Tutorial for Using Grants Management Portal
2. Light Duty Infrastructure Q&A (last updated 7/6/21)
3. VW Light Duty Infrastructure Program Webinars:
 1. 5/26/21 Webinar Video and Presentation Slides
 2. 6/23/21 Webinar Video and Presentation Slides



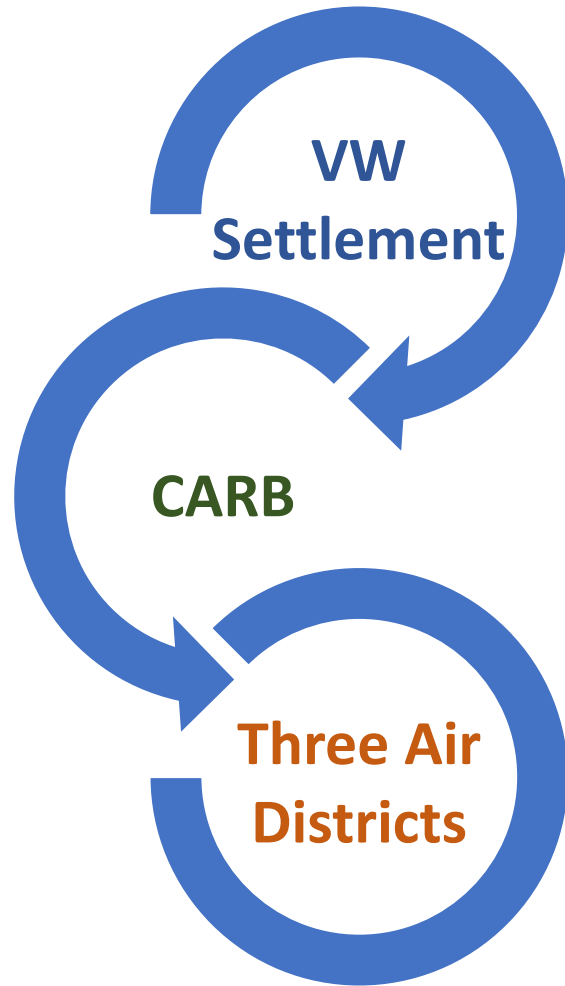
Overview



- Brief Background and Key Terms
- Program Goals
- Application Process
- What Makes for a Competitive Solicitation?
- Allowable Match Funding
- Transferring ownership vs assigning contract obligations

Background

VW Mitigation Trust



- VW Mitigation Trust
- Consent Decree

- Lead Agency
- Beneficiary Mitigation Plan
- Five Funding Categories

- Statewide Program Administrators
 - Bay Area AQMD
 - San Joaquin Valley APCD
 - South Coast AQMD

Key Terms



- Charging Site
- Applicant (Contractor)
- Project Beneficiary

Key Terms

Example of applicant vs. project beneficiary



Tilden EV
Applicant



City Feed and Supply Market
Project Beneficiary

VW Light Duty Infrastructure Program Goals

- Direct at least 50% of funds to disadvantaged and low-income communities.
- Maximize the number of charging opportunities at the lowest cost (i.e. VW funds requested per kW).
- Expand EV charging access statewide and close geographic and capacity gaps in coverage.



Application Process

Applicant Minimum and Maximum Awards



- Award up to \$5 million total
- Maximum award \$4 million to single applicant
- Minimum award anticipated to be \$500,000

Application Process

Minimum Proposal Eligibility

A minimum number of each charger type:

- 20 DC Fast Chargers at 5 or more locations

Or

- 200 Level 2 Chargers at 20 or more locations

Or

- 10 DC Fast and 100 Level 2 Chargers at 5 or more locations

Level 1 Chargers are not eligible on their own

Application Process

Project Lists



Priority List: (up to \$2.5 million)

- ✓ Shovel Ready

Back-up List: (up to \$2.5 million)

- ✓ Shovel Ready
- ✓ Lower Priority

Contingency List: (up to \$2.5 million)

- ✓ Shovel Ready List *or*
 - ✓ Not Shovel Ready *or*
 - ✓ Brief Proposal
-

Application Process

Example Project Lists

Application Checklist	
1	Applicant Name and Contact information
2	Project Narrative (see section V.B.)
3	Project Lists (see section IV.A.) - DOWNLOAD TEMPLATE HERE <ul style="list-style-type: none">• Priority List• Back-up List• Contingency List or Brief proposal (1000 words max)
4	Letters of Commitment from all Project Beneficiaries - DOWNLOAD SAMPLE LETTER HERE
5	Template agreement between Contractors and Project Beneficiaries
6	Full project budget, including information on matching-funds
7	Quotes for EV chargers (indicate which charging site the chargers are associated with)
8	Applicant W-9

Application Process

Example Project Lists

Applicant Information (Applicants will enter into a funding agreement with the VW Administrator)			
Organization/Company Name:			
Project Day-to-Day Contact:			
	First Name		
	Last Name		
	Title		
	Address		
	Address City		
	Address State		
	Address Zip		
	Email Address		
	Phone		
Authorized Signatory:			
	First Name		
	Last Name		
	Title		
	Email Address		

Application Process

Example Project Lists

Priority Order	Charging Site Name	Charging Site Location Street Number and Address	Charging Site Location Address (2nd line)	Charging Site Location City	Charging Site Location County	Charging Site Location Zip Code	Property Rights of Charging Site Location	Location
Example	City Feed & Supply Parking Lot	2000 Supply Way	Lot B	City Name	Example County	55555-5555	Lease	Low
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Applicant Information **Priority List** Back up List Contingency Plan data sheet +

Application Process

Example Project Lists



Tilden EV
Applicant



City Feed and Supply Market
Project Beneficiary

Application Process

Example Project Lists

A	B	C	D	E	F	G	H	I
Priority Order	Charging Site Name	Charging Site Location Street Number and Address	Charging Site Location Address (2nd line)	Charging Site Location City	Charging Site Location County	Charging Site Location Zip Code	Property Rights of Charging Site Location	Location in Disadvantaged or Low Income Community
Example	City Feed & Supply Parking Lot	2000 Supply Way	Lot B	City Name	Example County	55555-5555	Lease	Low Income Commu
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Applicant Information Priority List **Back up List** Contingency Plan data sheet +

Application Process

Example Project Lists

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Applicant Information Priority List Back up List **Contingency Plan** data sheet +

Application Process

Checklist

Solicitation Closes Wednesday, August 18th at noon PDT

- ✓ Project Narrative
- ✓ Project Lists
- ✓ Letters of Commitment from Project Beneficiaries.
- ✓ Template agreement
- ✓ Project budget
- ✓ Quotes for EV Chargers
- ✓ Applicant W-9

Application Process

Checklist

Solicitation Closes Wednesday, August 18th at noon PDT

- ✓ **Project Narrative**
- ✓ Project Lists
- ✓ Letters of Commitment from Project Beneficiaries.
- ✓ Template agreement
- ✓ Project budget
- ✓ Quotes for EV Chargers
- ✓ Applicant W-9

What makes a competitive solicitation?

Evaluation Criteria



Initial Screening for eligibility

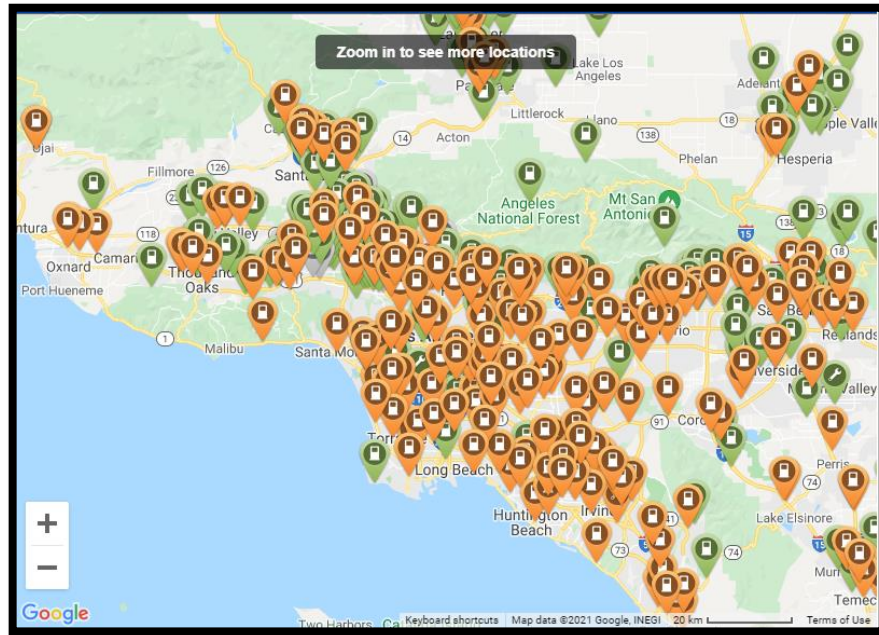


Scoring and Ranking

- Review and prioritize charging sites in or adjacent to Disadvantaged/Low-income communities.
 - Ranked: requested VW funds and maximum power output (kW) at each site. Charging sites with the same types of chargers will be ranked against one another.
 - If oversubscribed, prioritize locations with higher need.
-

What makes a competitive solicitation?

What qualifies as a gap or “demonstrated need”?



- Geographic gaps
- Capacity gaps



Allowable match funding

Matching funds and co-funding

Funds that are not VW Trust funds and that are applied toward Eligible Costs can be considered as match/co-funding.

In your budget, show all sources of funding, broken up by line item, and showing only Eligible Costs.

Not Allowable

- SB350
- Electrify America
- CEC Program

Allowable

- SCE's Charge Ready Program
- Carl Moyer

See solicitation guidance for more information.

Transferring Ownership vs. Assigning Obligations

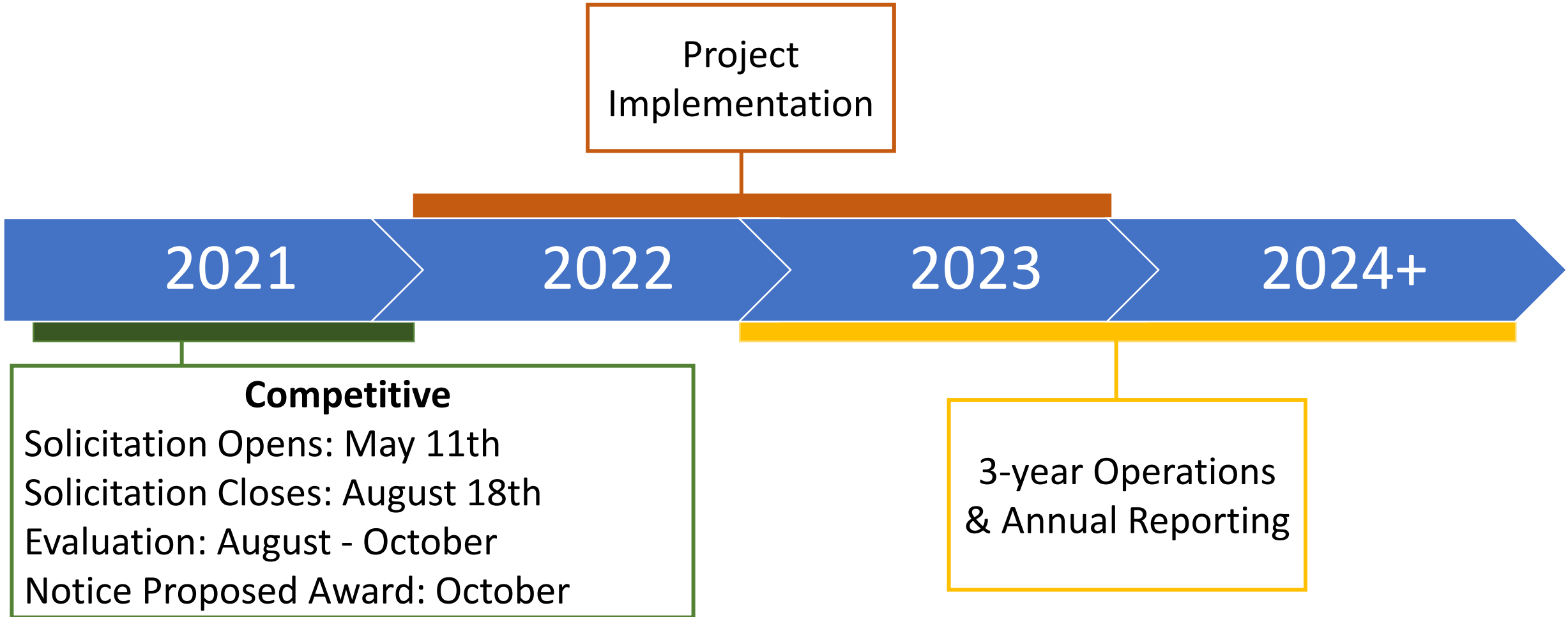


Tilden EV
Applicant




Markets
Project Beneficiaries

Tentative Timeline



Stay informed and reach out with questions


California Volkswagen Mitigation Trust Opt-in Mailing List

*** 1. Contact Information**

First Name

Last Name

Organization

Zip Code (Organization)

Email Address

*** 2. I would like to receive email alerts on the following California Volkswagen Mitigation Trust (VW) program(s): (Select all that apply)**

Zero-Emission Freight and Marine

Light-Duty Electric Vehicle Charging Stations

Light-Duty Hydrogen Fueling Stations

3. If you selected the Zero-Emission Freight and Marine program, which equipment category are you interested in? (Select all that apply)

Scrap and Replace Port Cargo Handling Equipment with Zero-Emission

Scrap and Replace Heavy-Duty Forklifts with Zero-Emission

Scrap and Replace Airport Ground Support Equipment with Zero-Emission

Repower Ferries, Tugboats, and Towboats to Zero-Emission

Install Shore Power at Berths that Serve Ocean-Going Vessels

Sign up to receive alerts:

www.surveymonkey.com/r/CaliforniaVW



www.californiavwtrust.org/ev-infrastructure/



CaliforniaVWTrust@baaqmd.gov



1-844-9VW-FUND

Thank you!



www.californiavwtrust.org/ev-infrastructure/
