# California

Mitigation Trust

# Statewide Zero-Emission Freight and Marine Program







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## Webinar Information and Logistics



- We have muted all the participants and turned off the video function.
- Send questions/comments to the "PIs send me your question Desiree" host in the chat.
- The webinar recording will soon be available at <a href="https://www.californiavwtrust.org/zero-freight-marine/">https://www.californiavwtrust.org/zero-freight-marine/</a>
- If you have additional questions, please email <u>CaliforniaVWTrust@baaqmd.gov</u>.

### Outline

# California Witigation

Mitigation Trust

Statewide
Zero-Emission
Freight and
Marine Grant
Program

**Overview of VW Mitigation Funds for California** 

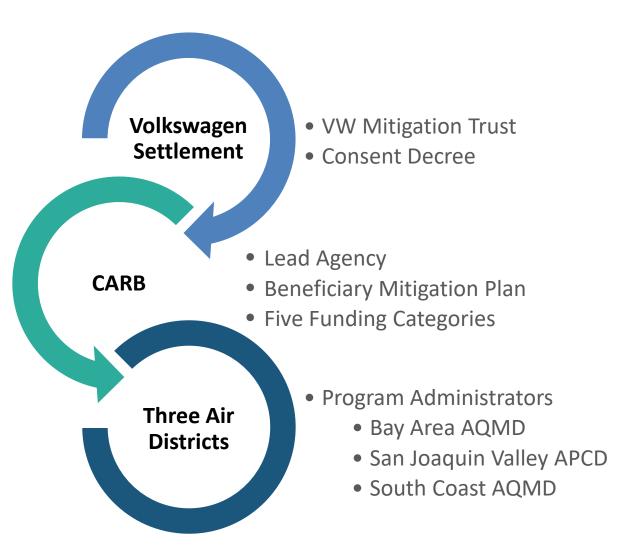
**Program Basics** 

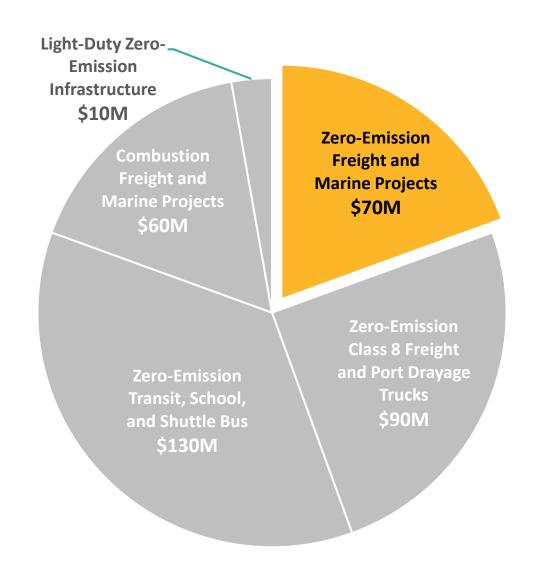
**Eligible Projects & Evaluation** 

**Funding Example** 

**How to Apply** 

## Overview of Statewide VW Mitigation Funds





# **Program** Funding

## Zero-Emission Freight and Marine Program

- Funding is open to eligible projects across California
- \$13 million currently available for marine repower projects
- CHE/Forklift Applications received are currently waitlisted
- Remaining marine funds will be reallocated to CHE/Forklift projects
  - Waitlisted applicants will be notified accordingly

# Program Basics

- First-come, first served Statewide solicitation
- Eligible project categories:
  - Scrap and replace forklifts and cargo handling equipment
  - Repower of eligible marine vessels
- Reimbursement-based
- Co-funding with other grants may be allowed

# Don't miss your chance! Apply for grant funding for marine vessel repower projects by 4:00 PM on August 14

# Scrap and Replace

#### OSTSOR4 OSTSORA OSTSOR

Eligible

Project

Categories

HEAVY LIFT FORKLIFTS

ANYWHERE IN CA



PORT CARGO HANDLING EQUIPMENT

PORTS / RAILYARDS
FREIGHT FACILITIES

### Repower



FERRIES, TUGBOATS, AND TOWBOATS

CA WATERS

# Marine Application Tentative Timeline

- Application Submission Deadline:
  - August 14, 2025
- Review Completed & Approvals Received By:
  - October 27, 2025
- Contracts Routed to Awardees:
  - By November 26, 2025
- Awardees Return Signed Contracts:
  - By January 25, 2026
- Contracts Fully Executed:
  - By February 24, 2026
  - Contracts not signed by this date will be cancelled
- Vessel Work Completed and In-Service:
  - By February 24, 2028







## Max. Award Amount:

### Based on either:

### 1) Base Grant Amount

Project Type	Amount
Heavy-lift Forklift	\$210,000
Port Cargo-Handling Equipment	\$210,000
Ferry, Tug and Towboat Repowers	\$3,000,000

### **Cost-effectiveness (CE)**

CE limit: (**\$466k per Ton NOx)** x NOx Reductions

- Staff evaluates CE for each project component individually
- NOx reductions are estimated over 10year project life

### **AND:**

OR:

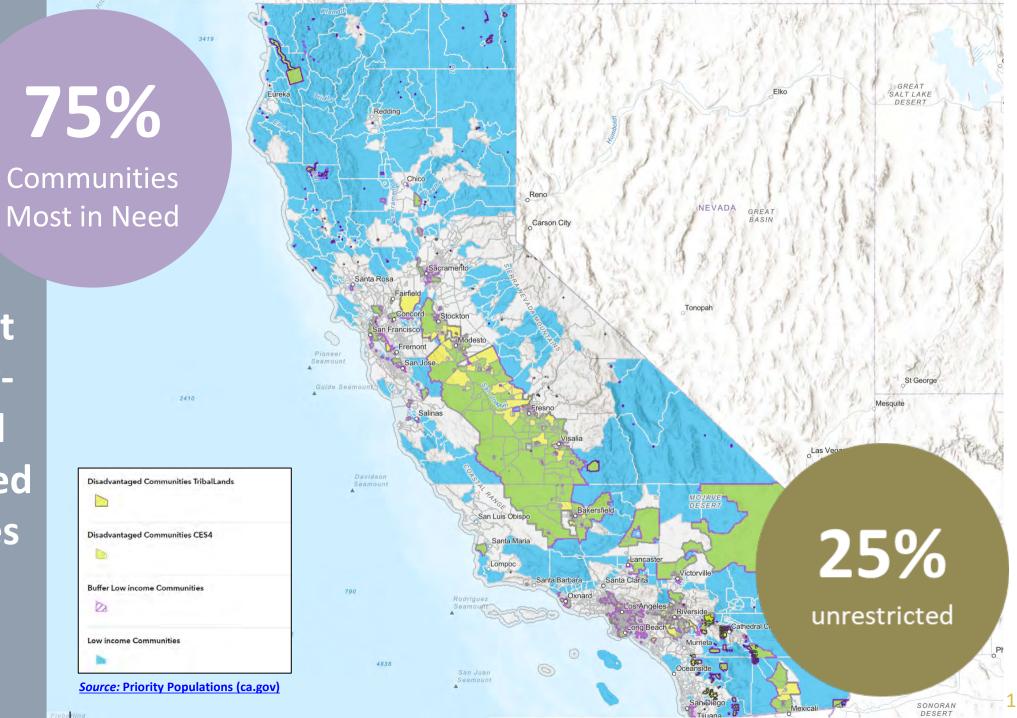
### 2) Eligible Project Costs

#### Award cannot exceed

- 75% of eligible costs (non-government entities)
- 100% of eligible costs (government entities)

**75%** Communities

**Prioritizing Projects that Benefit Low-**Income and Disadvantaged Communities





# May be eligible for up to 75-100% of eligible costs per forklift and infrastructure

- Lift capacity ≥ **8,001** lbs
  - Forklifts must meet this requirement
- E.g., reach stackers, side loaders, and top loaders
- Must have Tier 4 or earlier internal combustion engine (ICE)
- Can be operated anywhere in CA (i.e., seaport /airport not required)
- Infrastructure is eligible for funding



# PORT CARGO HANDLING EQUIPMENT



- E.g., rubber-tired gantry cranes, straddle carriers, shuttle carriers, terminal tractors, yard hostlers, yard tractors
- Existing equipment must have Tier 4 or earlier ICE engine
- Must operate at least partially/consistently at a seaport, railyard, or freight facilities – See updated "Port"
   Definition in Program Guidance
- Infrastructure is eligible for funding





# MARINE VESSELS

# May be eligible for up to 75-100% of eligible costs per project and infrastructure

- Ferries, tugboats and towboats
- Applicant must have Tier 2 or earlier ICE engine(s) to scrap
- Must be vessel repower; vessel replacement <u>not</u> eligible
- Must have submitted a CARB ZEAT application to verify the proposed replacement system -- Email <u>harborcraft@arb.ca.gov</u> to start your ZEAT application
- Infrastructure is eligible for funding



# Funding Example



# **Forklift Replacement**

Baseline Equipment: Model Year (MY) 2000, Tier 1, 117 hp Forklift

Replacement: MY 2025 Electric Forklift





Example



## Forklift Replacement – Example of Funding Amount

**Example Quote** 

Description	Eligibility	Eligble Costs	Ineligible Costs
Price per Forklift	Yes	\$289,562	
Freight in CA	Yes	\$23,850	
Turn-key support for installation	No		\$12,000
Charger and Installation Costs	Yes	\$19,670	
Taxes	Yes	\$23,965	
TOTAL ELIG	\$357,047		

Maximum Funding %	Cost-Effectiveness Limit
75% for Private	\$466,000 / Tons of NOx
100% for Public	emission

### **Example Grant Outcomes**

Engine Model Year, Tier, Horsepower	Annual Hours	NOx Emission Reductions	Total Eligible Costs	Cost Effective?	Baseline Grant Amount	Max Grant
2000, Tier 1, 117 hp forklift	256 hrs/year	0.076 tpy	\$357,047	YES (qualifies for 75%)	\$210,000	\$267,700.00
2000, Tier 1, 117 hp forklift	50 hrs/year	0.013 tpy	\$357,047	NO (CE more than \$466k/T)	\$210,000	\$210,000.00



# Forklift Replacement – With Co-Funding



Big Lift LLC

### CPD50F8/LPE100

Lift Capacity:

10,000 lb capacity; 24-inch load center

Battery:

44.8 kWh Lithium-Ion

Incentive Amount

\$ 43,000

### **Example Grant Outcomes**

Engine Model Year, Tier, Horsepower	Annual Hours	NOx Emission Reductions	Total Eligible Costs	CORE VOUCHER	Max Grant
2000, Tier 1, 117 hp forklift	256 hrs/year	0.076 tpy	\$357,047	\$43,000	\$267,700.00



**Example of Ineligible Costs** (a complete list is found in the Guidance Document)

- Any costs not directly related to the new equipment
- Labor costs related to grant administration and project management
- Contractor labor, fees, or other costs that are not directly related to installation of infrastructure or repower of commercial harbor craft
- Planning or feasibility studies
- Costs related to scrapping of baseline equipment
- Maintenance costs (note: cost of extended warranty is allowed)
- Existing station upgrade
- Fuel and energy costs
- Distributed energy costs (e.g., fuel cells installed to provide power for charging infrastructure)

# How to Apply

Our Electronic

Application System

### www.CaliforniaVWTrust.org



Zero-Emission Freight and Marine Projects

For a quick peek at funding, click an equipment category below.

Forklift Flyer Heavy-lift Forklifts

Port Cargo Handling Equipment Marine Flyer Marine Vessel Repower **Equipment-specific Information** 

#### **Getting Started**

The ZEFM Program Solicitation is **OPEN**. Marine repower application is closing on **August 14 at 4pm**. We are hosting a webinar on **July 29 at 2 pm** – be sure to **sign up**.

Please follow the <u>Solicitation Guidance</u> closely for eligibility requirements, evaluation criteria, and application instructions.

Review <u>Slides</u>, <u>Question & Answer Document</u>, and <u>Recording</u> from the April 9th, 2025 Forklift, Port Cargo Handling Equipment, and Marine Vessel Repower Webinar.

APPLY NOW

To Apply!

For program updates
please sign up for our e-mail list

Guide to a Successful Application

#### Instructional Videos

- · Video: Portal Registration and Accounts
- . Video: Functions of the Grants Management Portal
- Completing the Application
  - o Video: Organizations, Accounts, and Adding Project Components
  - Video: Equipment Information and Application Submission Grants

How to Complete Application



### Welcome to the Grants Portal!

Login Now		
Sign in		

#### **New to the Grants Portal?**

This portal allows users to register and create a user account, create applications for grant funding, and conduct all required activities for previously awarded grant projects (e.g., submit reports and reimbursement requests).

If your business or organization has already started an application or previously applied for funding through this portal, we recommend that you contact the person who created the application and request that they create an associated user account so you can collaborate on applications and grant management activities for your organization.

#### ▼ Applicant information

You may enter information about the organization that will be applying for the grant by clicking 'Add New'. If you have already created an organization in a previous application, the organization name will be pre-filled below.					
Organization		Add New			
Organization Location	~				
Primary Contact	~				
Primary Signatory	~				
Additional Contact 1	<b>v</b>				
Additional Contact 2	<b>~</b>				
Organization Location, Primary Contact and Primary Signatory autofills from information provided when organization is first created. If the dropdown does not contain the correct person, a new Primary Contact and/or Signatory may be created after the application is saved.					
You can also select any additional users that will receive notifications about this project.					
A Primary Contact is required.					
After you have added the organization above, you can edit your organization information by saving this form, and then selecting 'Organizations' on the menu on the left side of the page.					

#### ▼ Project Component Information

Please enter the domicile location for the new and baseline equipment. To add a location, click the (+) button on the right. Each location entered here can be associated with each project component (i.e., piece of equipment) in your application. We recommend that you assign each location with a unique and descriptive name.

Domicile Location(s)

The extra add each project component by clicking the (+) button on the right.

Project Component(s)

The extra adding a Project Component, to continue filling out equipment information, save this application form and then select "Draft Project Components" on the left menu.

# Application Checklist

### Read <u>Guidance</u> closely

### Complete Application

- ✓ Proof of ownership
- ✓ Usage records
- ✓ Insurance documentation
- ✓ Equipment price quote(s)
- ✓ Information about baseline and new equipment
- ✓ Compliance documentation
- ✓ Readiness Documentation (when planning/permitting/ environmental review required)
- ✓ [Marine repowers] ZEAT application submitted) (See Appendix A for a complete list)

# Key Grantee Obligations

- Sign grant agreement within 60 days of receipt
- Comply with applicable regulations and contract requirements
- Implement project within the required deadline
  - Order/install new equipment
  - Scrap old equipment
  - Submit reimbursement request no later than 90 days after new equipment becomes operational
- Cooperate with inspections/audits
- Operate new equipment and submit annual reports for three years
- Record retention (contract length + 3 yrs)

### **Contact Us**



https://www.californiavwtrust.org/zero-freight-marine/



CaliforniaVWTrust@baaqmd.gov



1-844-9VW-FUND